

香港交易及結算所有限公司及香港聯合交易所有限公司對本公告的內容概不負責，對其準確性或完整性亦不發表任何聲明，並明確表示，概不對因本公告全部或任何部分內容而產生或因依賴該等內容而引致的任何損失承擔任何責任。



福萊特玻璃集團股份有限公司

F a G a _ G _ 股 份 有 限 公 司

(於中華人民共和國註冊成立的股份有限公司)

(股份代號：6865)

海外監管公告

本公告乃由福萊特玻璃集團股份有限公司(「本公司」)根據香港聯合交易所有限公司證券上市規則第13.10B條作出。

以下為本公司於上海證券交易所網站刊登之《關於福萊特玻璃集團股份有限公司公開發行A股可轉換公司債券申請文件一次反饋意見的回覆(修訂稿)》，僅供參閱。

承董事會命

福萊特玻璃集團股份有限公司

董事長

阮洪良

中國浙江省嘉興市，二零二二年一月五日

在本公告之日，本公司的執行董事為阮洪良先生、姜瑾華女士、魏葉忠先生、沈其甫先生，而本公司的獨立非執行董事為徐攀女士、華富蘭女士和吳幼娟女士。



国泰君安
GUOTAI JUNAN SECURITIES CO., LTD.

A

2021 11 19

213043

A

1

2

3

1

40

75

4

1

2

3

44

6

7

1
<1>

..... 64

1

40

75

4

1

75

1

	239,312.70	7,410.98
69,787.97	128,795.81	24,401.02
8,916.92		194,500.00

		230,395.78	96.27%
1		7,410.98	3.10%
2		68,344.57	28.56%
3		1,443.40	0.60%

		68,344.57
1	+	62,700.00
2		1,584.00
3		4,060.57
1		327.60
2		186.00
3		260.00
4		103.00
5	/ / /	3,183.97
		1,443.40
1		471.70
2		47.17
3		283.02
4		94.34
5		500.00
6		47.17
		69,787.97

3

128,795.81

		/		
1	1*1200t/d	14,605.57	2	29,211.14
2	1*1200t/d	3,042.57	2	6,085.14
3	1*1200t/d	69.73	2	139.46
4	1*1200t/d	103.41	2	206.82
5	1*1200t/d	2,179.20	2	4,358.40

/

		/		
37	1*1200t/d	261.65	2	523.30
38	1*1200t/d MCC	710.06	2	1,420.12
39	1*1200t/d MCC	261.50	2	523.00
40	1*1200t/d	39.23	2	78.46
41	1*1200t/d	44.38	2	88.76
42	1*1200t/d	43.58	2	87.16
43	1*1200t/d	488.60	2	977.20
44	1*1200t/d	261.50	2	523.00
45	1*1200t/d	958.90	2	1,917.80
46	6	2,615.04	2	5,230.08
47	6	1,659.68	2	3,319.36
48	6	814.33	2	1,628.66
49	6	784.51	2	1,569.02
50	6	1,220.35	2	2,440.70
51	6	1,220.35	2	2,440.70
52	6	3,311.50	2	6,623.00
53	6	828.10	2	1,656.20
54	6	599.33	2	1,198.66
55	6	2,442.99	2	4,885.98
56	6	810.66	2	1,621.32
57	6	435.84	2	871.68
58	6	633.37	2	1,266.74
59	6	305.12	2	610.24
60	6	366.11	2	732.22
61	6	261.50	2	523.00
62	6	261.50	2	523.00
63	6	21.80	2	43.60
64	6	871.68	2	1,743.36

1

		66,515.96		310.00
	62,008.33		2,777.06	
762.00		658.57		

3

125.00	160.00	205.00	272.00	762.00

2

62,008.33

1		0.08	462,843	37,756.88
2	10kV	44.00	109	4,796.00
3		7.35	634	4,659.90
4		0.30	5,090	1,527.00
5	10kV	110.00	31	3,410.00
6		16.76	203.63	3,412.84
7		21.45		4,367.25
8		3.75		764.22
9		4.29		873.37
10	PVC	1.34		272.86
11		42.00	4	168.00
				62,008.33

3

1%

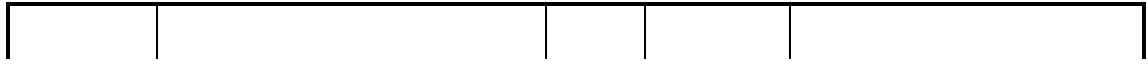
658.57

3

	1,500		
1			
1		850.00	4.11%
2		18,862.14	91.13%
3		985.61	4.76%
4		20,697.75	100.00%

2

1



6

38	SCR		1	639.60
39			2	5.70
40			2	10.81
41			2	6.00
42			6	14.00
43			1	6.50
44			6	17.40
45			2	12.00
46			2	1,046.00
47			4	93.51
48			8	157.10
49			6	128.88
50	_3T		4	11.20
51			4	140.00
52			6	516.00
53			4	2.95
54	_7.5M		6	120.80
55			2	23.60
56			2	38.60
57			2	245.79
58			1	0.57
59			1	34.00
60			1	19.90
61	_3.5T		2	1.00
62			6	172.15
63			2	56.83
64			1	600.00
				18,312.76

2

5%

985.61

3

20,697.75
19,712.14
19,700.00
985.61

120,000.00

1

2020

2021 2023

2021 -2023

=2023

-2020

=

-

=

+

+

+

$$\begin{array}{r}
 2 \\
 2020 \quad 626,041.78 \\
 27.91\% \quad 2021 \quad 2023 \\
 \quad \quad \quad 2020 \quad \quad 2021 \quad 2023 \\
 \quad \quad \quad = \quad \quad \quad \times 2020
 \end{array}$$

	2020					2023
	A		2021	2022	2023	D-A
			B	C	D	
	626,041.78	-	800,770.04	1,024,264.96	1,310,137.31	684,095.53
	54,677.26	8.73%	69,937.69	89,457.30	114,424.83	59,747.56

75

1

2

18

13

				T0	T1
1		230,395.78	96.27%	140,238.71	90,157.07
1.1		7,410.98	3.10%	7,410.98	-
1.2		68,344.57	28.56%	68,344.57	-
1.3		1,443.40	0.60%	1,443.40	-

1.4

21,879.14

222,399.40

200,520.26

194,500.00

1

2

36

				T0	T1	T2
1		310.00	0.47%	124.00	93.00	93.00
2		62,008.33	93.22%	24,803.33	18,602.50	18,602.50
3		2,777.06	4.18%	1,110.82	833.12	833.12
4		762.00	1.15%	304.80	228.60	228.60
5		658.57	0.99%	658.57		
6		66,515.96	100.00%	27,001.53	19,757.22	19,757.22

	T0				T1				T2			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4

2021 6 16

1,500

1

2

12

				T0
1		850.00	4.11%	850.00
2		18,862.14	91.13%	18,862.14
3		985.61	4.76%	985.61
4		20,697.75	100.00%	20,697.75

T0

90% 10 0.362 3.9
“ ”

2-3
”

“

1,721GW 2050 IEA 2030 4,670GW

1

1

2008-2020 0.14GW

253GW 1,800 2020

48.2GW 60.1%

2020 12

2030 2060

2030 2005 65%

25%

12 2060 80%

2021 “ ” “ ”

70GW 90GW

Global Industry Analysts

2020 76 2027 447

28.8%

1

2021 11 30

9,800

3

						2021	1	1
2023	12	31		2.34			141.96	
						2021	8	1
2024	7	31	2021		0.18	2022		2024

3

3

2006

SPF

2008

75

1

239,312.70

2

1,200 /

9.87%

18 8.59

161,923.06

17,538.49

	T1	T2	T3	.....	T10
	80,961.53	161,923.06	161,923.06	.....	161,923.06
	62,487.20	121,930.23	122,081.29	.....	113,227.14

	-	10,307.02	17,420.30	17,420.30	.....	7,465.51
	-	-	255.46	1,804.00	.....	1,786.83
	-	2,290.22	4,305.61	4,305.61	.....	4,305.61
	-	3,863.88	7,727.76	7,727.76	.....	7,727.76
	-	3,371.05	6,742.10	6,742.10	.....	6,742.10
	-	72,012.35	140,961.16	142,660.77	.....	133,789.45
	-	61,705.33	123,540.86	125,240.47	.....	126,323.94
	-	19,832.17	36,451.23	37,999.77	.....	28,027.81

2

1

20.35 /

23.00 /

1

	/
2021 1-6	30.52
2020	28.26
2019	23.78
2018	22.22
	26.20

20.35

23 /

2021	1-11	28.86 /
2021	11	27.50 /
	23.00 /	

2

1

2

			4.77%	
4.16%		T1	2.83%	T2-T10
2.66%				
3		10	5%	
8	5%		50	
4				

2020	49.41%	49.04%
2019	32.87%	32.12%
2018	27.68%	26.17%
	40.06%	39.64%
	24.70%	N/A

18,798

“ ”

0.55 / 18,798

10,338.90

“ ”

“ ”

203.65Mwp

67,361

156,654

1,500

1,500

1

2

3

4

5

6

1

2

3

4

1

2020 2

—

1

2

3

4

1

2

5

6

2018 2019 2020 2021 1-6 68.96% 78.80%
83.98% 83.00%

2021 6 30

--	--	--	--

	40,000.00		
	221.50		
	92.94		
	4,820.53		
	14,310.28		
	5,283.71	4.53%	
	1,994.89	40%	
		35%	

2021 6 30

40,000.00

2021 6 30

221.50

92.94

2021 6 30

4,820.53

2021 6 30

14,310.28

2021 6 30

5,283.71

--	--	--	--	--	--	--	--

1

5,461.97

4.53%

		1,994.89				

2020 1

1	75	239,312.70	194,500.00
2		66,515.96	65,800.00
3	1,500	20,697.75	19,700.00
4		120,000.00	120,000.00
		446,526.41	400,000.00

75

1,500

“ ”

1

2

1

2 2021 6 30

3

3

1

2

3

146,962.71 116,003.64 86,434.19 115,760.27
2021 6 2020 2018 2020
21.07%

	2021 1-6	2020	2019	2018
	116,003.64	146,962.71	115,760.27	86,434.19
	402,802.25	626,041.78	480,680.40	306,380.27
	28.80%/14.40%	23.47%	24.08%	28.21%

1

2018	2019	2020	2021	
	68.96%	78.80%	83.98%	83.00%

2018 -2020

90

75

A	12.73%	6.39%	6.20%	5.58%
	43.33%	25.18%	34.26%	29.77%
	27.56%	22.18%	23.03%	26.80%

2021 1-6

A

1

2 2018-2019

23,461.80

59,607.94

10%

3

2019

2 2020

2020

2021

6

1 2020

6

9

2020

2021 6

111,563.16

114,876.17

2

		2020
2021	6	68,453.07
110,298.14		

3

2021 6 30 2020

-

2020

2

	2021	1-6	2020	2019	2018
/		6.45	5.02	4.98	4.62

55.8 /Sp1241/T2 Td0 Td65.8 /2*411A684 >>BDC 4.386 0 Td71.7 /Sp1241/T2

4.62 4.98 5.02

6.45

A

EPC

EPC

	2021 6 30		2020 12 31		2019 12 31		2018 12 31
1	114,514.02	98.72%	143,159.07	97.41%	114,482.71		

2021 10 31

	30,418.03	1485.60	4.88%	49,796.16	2,657.56	5.34%
A	87,802.99	3564.83	4.06%	71,484.97	3,338.25	4.67%
	682,286.10	1,979.70	0.29%	531,637.30	1,921.40	0.36%
	N/A	N/A	3.08%	N/A	N/A	3.46%
	116,003.64	4,982.95	4.30%	146,962.71	8,125.34	5.53%
	2019 12 31			2018 12 31		
	64,453.62	5,301.09	8.22%	62,934.25	3,644.10	5.79%
A	67,824.03	2,855.91	4.21%	61,189.92	1,966.59	3.21%
	425,704.90	1,465.70	0.34%	345,290.50	35.50	0.01%
	N/A	N/A	4.26%	N/A	N/A	3.00%
	115,760.27	5,035.71	4.35%	86,434.19	4,314.67	4.99%

	2021 6	2020	2019	2018
	91,474.61	54,677.26	197,841.70	91,129.45
	88,827.93	54,516.64	190,578.38	90,774.85

	2,646.68	160.62	7,263.31	354.60
--	----------	--------	----------	--------

99.61% 96.43% 99.71% 97.19%

0.00 75.16 12.41 203.37
 2.84% 2020 3.50% 2.80% 0.00%

2020

2020

2018 1 1

2019 1 1

	2021 6 30			2020 12 31		
	22,053.88	88.22	0.40%	17,821.73	449.11	2.52%
A	18,324.28	0.00	0.00%	20,796.69	0.00	0.00%
	2,646.68	75.16	2.84%	160.62	0.00	0.00%
	2019 12 31			2018 12 31		

4

5

6

7

8

9

10

1

2

3

4

1

2

47,939.52 112,326.55 37,712.32 48,361.96
13.87% 12.38% 10.86% 8.61%

	2021 6		2020		2019		2018	
	35,415.11	31.53%	21,197.88	44.22%	24,082.36	49.80%	15,495.00	41.09%
	11,001.02	9.79%	8,261.79	17.23%	8,473.00	17.52%	6,165.38	16.35%
	5,845.38	5.20%	4,825.55	10.07%	4,632.31	9.58%	4,536.84	12.03%
	45,485.58	40.49%	13,654.30	28.48%				

1	2021	6		2020		14,217.23
	2020		2021		4	
					2021	
2	2021	6		2020		31,831.28
			2021	6		2020
	154.62		2021			111.83
				2021	6	
3	2021					
				2021	6	
	14,579.45					

	2021	6	30	2020	12	31	2019	12	31	2018	12	31
--	------	---	----	------	----	----	------	----	----	------	----	----

	2021 6 30			2020 12 31		
	35,415.11	-	0.00%	21,197.88	-	0.00%
	11,453.18	452.16	3.95%	8,671.16	409.37	4.72%
	5,845.38	-	0.00%	4,825.55	-	0.00%
	45,657.40	171.82	0.38%	13,744.86	90.56	0.66%
	14,579.45	-	0.00%	-	-	-
	112,950.53	623.98	0.55%	48,439.45	499.93	1.03%
	2019 12 31			2018 12 31		
	24,082.36	-	0.00%	15,495.00	-	0.00%
	8,751.38	278.38	3.18%	6,463.15	297.77	4.61%
	4,632.31	-	0.00%	4,536.84	-	0.00%
	11,265.61	91.31	0.81%	11,646.85	131.75	1.13%
	48,731.66	369.69	0.76%	38,141.84	429.52	1.13%

1.13% 0.76% 1.03%

0.55%

2021

1

3

2021

	112,950.53	623.98	0.55%	48,439.45	499.93	1.03%
	2019 12 31			2018 12 31		
A	81,867.53	635.36	0.78%	60,214.48	200.50	0.33%
	14,890.26	2,127.02	14.28%	14,225.84	1,030.37	7.24%
	48,378.89	1,381.19	2.85%	37,220.16	615.44	1.65%
	48,731.66	369.69	0.76%	38,141.84	429.52	1.13%

1

A

P

	18,877.77	-	240.00	3,834.84
	7,043.29	-	-	-
	124,620.27	60,301.41	26,892.23	19,577.13

14

2020	VICO	1,518	
1,000			
	2020	2021	
		VICO	33.74%
	250,000,067,500	70,432,857.26	

1

		12,071.63	33.24%			
		1,525.06	4.20%			
		1,191.65	3.28%			
		1,157.54	3.19%			
		31,947.17	87.97%			

1

Ã O ú w#q @P,ËAAS² äiÇÀN-Ñ0 £8,´ 00 ^-(À P àN<@g@MrIà• Áqđ^j Ä »pR`ÿ

	6,179.92	-	-	-
	5,163.50	-	-	-
	4,739.54	2,239.07	797.09	148.50
		-	-	-
		3,599.74	7,625.07	-
	2,880.35	1,321.95	3,738.95	-
	2,319.44	3,878.94	976.50	758.35
	1,255.42	11,74		

“ 90 ” A
1,000
2017 2018 1,000
2019
“
” “
” 2018 5 2019 3
2019 4 2020 4
“ 10 Low-E ”
2019 5
2 2020 2019 100,032.28
106.78% “ ” “ 75
” “ ”
“ 75 ” A
2019 11 1,200
2021 2 2021 5 2020 2021
“ ” 2020 5 600
2020 12 2021 2
3 2021 6 2020 55,398.24
28.60% “ 75 ” “ 75
” “ 75 ”
“ 75 ” A
1,200 2021 8 2021

10

“ 75

”

A

9	10 Low-E	2019 5	

4 —

<

4 —

>

2021

49.2Mwp	62.64 Mwp	54.49 Mwp	201,408.77	265,788.86
338,266.37	294,250.97	1,099,714.97		

		0004126					/	
--	--	---------	--	--	--	--	---	--

2017

3

-

0005324

15		2019 0004138	/			194.56	/	
16		2019 0004139	/			857.05	/	
17		2019 0004140	/			8,783.06	/	
18		2019 0004141	/			16,392.71	/	
19		2016 000613				-		
20		2018 003193			29,463	-		
21		2019 0002387			52,043	-		
22		2019 0002388			10,042	-		
23		2019 0006447			486,853	-		
24		2020 0002807			29,877	-		
25		2020 0002806			371,914	-		

2

1,500

2015 47102

2015 47102 1,500

2021

0025958

2015 47102

1 2015 47102

1		2015 47102	321,028.00			2058-12-0 4

2 2020 11 3

[2020]24

3 2021 6 21

[2020]24

2020 8958 4480

2015 47102 2021 7 15

1		2021 0025951	3,377.21	/		2058-12-04
2		2021 0025953	2,299.13	/		2058-12-04
3		2021 0025954	20,815.23	/		2058-12-04
4		2021 0025955	15,057.45	/		2058-12-04
5		2021 0025956	10,206.40	/		2058-12-04
6		2021 0025957	111,158.02	/		2058-12-04
7		2021 0025958	130,699.17	/		2058-12-04
8		2021 0064509	28,095.83	/		2058-12-04

	/
	/
	130699.17 / 105399.14
	2058 12 4

325508.00

105399.14

3

2010

5033.20

6 1,500

7 1,500

2

1

2

3

4 1,500

1

2

3

4 /

5

6

7 2015 47102

2015

47102

8 1,500

9 1,500

10

1

2

3

1,500

8

36

1

“

”

36

1

36

1

4

1				2019 9 10	X 1	1.2	
2				2021 8 25		45	
3				2019 5 23		6	

4				2021 4 9		38	

“ ”

36

1 2019 9 10
 [2019] 1 2018 5
 25 X 1
 1,069,984.64 X
 1 1.2 2019
 9 11 1.2
 “
 5% 20%
 ” 1.12%
 5%-20%

2	2021	8	25		
		/	[2021]1109		2020
12	25	2021	2	24	
491,165		CIF		638,514.5	4823909000
		13%			4804310090
		0			

60,000

"

2016 1 1

2019 4 23

2019 5 23 60,000

"

2 2021 4 9

[2021]

3

4

5

1

“ ”

9

1

1

2

3

4

2

1

1

2

3

2021 11 30

5%

4

5%

5%

5%

A

A

